

## Curriculum Vitae

**Rohit Batra | Manager: Corporate Resource Center (T&P Cell) & Asst. Professor**

**M. Pharm- 5 times gold medalist | Availability: One month notice | Gwalior (M.P)**

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### Objective

Dynamic and results-driven professional with **4 years and 5 months** of experience in end-to-end campus placement of students seeking the position of Placement Manager at a College. Proven track record of successfully coordinating and executing campus placement activities to facilitate student placement in reputed organizations. Dedicated to fostering strong relationships with employers and students to ensure mutually beneficial outcomes. Eager to leverage my skills and experience to contribute to the continued success and growth of the college's placement program.

### Experience

#### **1). ShriRam Group of Colleges (SRCP, SRIIT & SRIPS) [2021 till now]**

##### **Position: Manager: Corporate Resource Center (T&P Cell)**

Key responsibilities included managing the end-to-end campus recruitment process, encompassing establishing communication with recruiting organizations, exchanging job descriptions and student details, delivering soft skills and company-specific training to candidates, conducting mock interviews, facilitating final interviews, and offering post-selection support to both candidates and hiring partners. Additionally, developed relationships with companies to anticipate future hiring needs and regularly engaged hiring partners to share current hiring trends with students.

##### **Additional Responsibilities:**

- Core member of **Talent Acquisition Panel (representing as HR)** responsible for end-to-end recruitment process.
- Core member of **policy drafting panel** (recent works: Staff transit safety policy, policy for code of conduct of drivers, women empowerment policy, HR policy for teaching staff etc.)
- Core member of **legal compliance team** (responsible for drafting reverts to the queries from regulatory bodies).
- Core member of **technical training team** for ShriRam College of Pharmacy, Banmore.
- Responsible for **writing and reviewing** scientific papers as peer reviewer (FJPS and Asian Journal).

• Taken Lectures also: Pharmacology-I/II/III, Communication Skills and HAP.

## **2). ShriRam Group of Colleges (SRCP, SRIIT & SRIPS) [2020- 2021]**

### **Position: Training Manager & Head: Corporate Resource Center (T&P Cell)**

Key responsibilities include developing content for soft skills training of the students followed by execution of training module and measurement of effectiveness of training at the group level in all the three colleges of SRGOC (SRIIT, SRCP and SRIPS). Role also includes initiation of RCA and institution CAPA in the case of any shortcoming in the execution of training. Apart from this, additional responsibilities included: handling end to end recruitment, arranging expert lectures and preparing students for campus placement.

## **3). ShriRam College of Pharmacy [2019- 2020]**

### **Position: Assistant Professor & TPO**

Key responsibilities include preparing content corollary to the syllabus provided by affiliating body and then delivering lectures and conducting practical sessions so that students get to know the subject in greater depth. Subject taught in this job role are Professional Communication and Pharmacology.

## **4). Batra Educations [2017- 2019]**

### **Position: Private Tutor**

As a private tutor, key duties include teaching and training students of TIER-1 schools of Gwalior. The institution earned a good name amongst the tutorials in the locality because of its ability to complete syllabus on time and on its ability to deliver quality results in 1st year itself.

## **5). Quintiles (Now IQVIA) [2016-2017]**

### **Position: Drug Safety Associate**

Position responsibilities included: Serious/Non serious adverse drug reaction case processing; including but not limited to literature search, triage, data entry, capturing of the reported adverse drug reaction as per the MedDRA, causality assessment, case discussion with medical reviewer, narrative writing, quality review, reporting to regulators/business partners. Apart from this, team discussions, peer review and presentations were the additional activities done for continuous learning an improvement

## **Skills**

Interpersonal Skills • Communication Skills • Negotiation Skills • Organizational Skills • Problem-Solving Skills • Data Management • Networking • Knowledge of Job Market Trends • Adaptability • Analytical Skills • Technology Proficiency • Time Management • Ethical Awareness • Team

Building • IT Literacy • Active Listening • Training and Coaching Abilities • Training Development • Proactiveness • Assertiveness

### Education:

- Master of Pharmacy from ShriRam College of Pharmacy, Banmore (2019, CGPA: 8.60, 3 times gold medalist)
- VOC Certified in Pharmacovigilance from Global Medical Safety/GMS (Venture of Janseen Pharmaceuticals, USA) in 2017
- Bachelor of Pharmacy from ShriRam College of Pharmacy, Banmore (2013, CGPA: 8.40, 2 times gold medalist)
- Higher Secondary from MPBSE (10+2, 2008, CGPA: 8.7)
- High School from MPBSE (2006, CGPA: 8.3)

### Awards:

- **Merit Certificate and Chancellor's Scholarship** by his Excellency Honorable Mr. Ram Naresh Yadav, Governor of M.P state, at RGPV (Bhopal) for outstanding academic performance (3rd Year of B. Pharm) in year 2013.
- **Gold Medal-by SRGOC for standing first in M. Pharm**, 2nd year at college level in year 2020
- **Merit certificate and Gold-medal-2016** for standing first in M. Pharm, 1st Year amongst all the colleges of the Gwalior-Chambal Division in year 2016.
- **Merit certificate and Gold-medal-2016** for standing first in M. Pharm, 1st Year, in ShriRam College of Pharmacy, Banmore.
- **Gold Medal-by IPA (Gwalior)** for standing first in B. Pharm (overall) amongst all the colleges of the Gwalior-Chambal Division in year 2014
- **Gold Medal by IPA (Gwalior)** for standing first in B. Pharm, 4th Year amongst all the colleges of the Gwalior-Chambal Division in year 2014.
- Honored with shield for being one of the speakers in the scientific session during National Pharmacy Week at ShriRam College of Pharmacy in year 2014.
- Honored with trophy for standing first in intra college quiz at Shri Ram College of Pharmacy in year 2014
- Received gift and Certificate for presentation on ISO-9001-2008 based Quality Management System in year 2015 at Shri Ram College of Pharmacy.
- Honored with memento for being 1st runner up in the PPT presentation during National Pharmacy Week at Shri Ram College of Pharmacy in year 2014.
- Appreciation certificate for oral presentation during National Pharmacy Week at Shri Ram College of Pharmacy in year 2014.

- Appreciation certificate for college promotion and student awareness at EBENEZER School, Banmore, during National Pharmacy Week at Shri Ram College of Pharmacy in year 2014
- “Winner” of Intra College Quiz competition at Shri Ram College of Pharmacy during World Pharmacist Day Celebration in year 2015.
- Sanskriti award by Hon’ble Chairman SRGOC, for outstanding academic performance in 3rd year of B. Pharm in year 2013.
- C.R. excellence award for being best Class Representative during National Pharmacy Week at ShriRam College of Pharmacy in year 2009.
- Shield by Dr. N. Kumar (Faculty of Basics Classes) for academic performance in XII standard in year 2008.

### Professional Letter(s) of Appreciation:

- Letter of appreciation by Principal: ShriRam College of Pharmacy, Banmore, received in May-2019 for being speaker of webinar entitled “Business resumption plan: post lock-down scenario.”
- Letter of appreciation by Principal: ShriRam College of Pharmacy, Banmore, received in May-2019 for being speaker of webinar entitled “Stress Management during CoVID-19.”

### Placement:

Able to achieve a **maximum package of 10 LPA**, with a median package of **3.5 LPA and an average package of 3 LPA**. Successfully placed students in reputable companies such as Macleods Pharma, Troikaa Pharmaceuticals, Byju's, Hike Education, Myntra Labs, Bharat Biotech, Abbott Pharmaceuticals, Planet Spark, and Extramarks.

### Workshops (Coordinated and Organized)

- Organized a **Pharmaceutical Career Accelerator: QA/QC/Production Mock Interview Event** on 07-FEB-2024, in the T&P cell of SRCP Banmore.
- Conducted an expert talk entitled "**Success Blueprint: Strategies to Shine in RGPV University Examinations**," organized on 08-FEB-2024, at the SRCP Seminar Hall.
- Coordinated and co-spoke at an expert talk entitled "**Exploring Academic Frontiers: Navigating Internship & Studies Opportunities for Indian Students in the Czech Republic**," with Mr. Petr J (Czech Republic) as the principal speaker, organized on 23-JAN-2024, at the SRCP Seminar Hall.

- Coordinated an expert talk entitled "**Recent Trends in Hiring in Pharmaceutical Marketing**" with Mr. Sandeep Singh Rajput, Area Business Manager at Cipla Pharmaceuticals Limited, as the speaker, on 31-JAN-2024, in the SRCP Seminar Hall.
- Coordinated an expert talk entitled "**Challenges as a Drug Safety Associate**" with Mr. Tamizh K (Ex-Senior Manager: APCER Life Sciences) as the speaker, organized on 19-JAN-2024, in the SRCP Seminar Hall.
- Coordinated an expert talk entitled "**Recent Trends in Hiring in Pharmaceutical Industries**" with Mr. Prashant Kumar, Senior General Manager at Synokem Group, as the expert speaker, on 10-JAN-2024, in the SRCP Seminar Hall.
- Coordinated an expert talk entitled "**Be-Better**" with Ms. Alka Chaturvedi, Zonal Trainer at JCI, as the expert speaker, on 05-JAN-2024, in the SRCP Seminar Hall.
- Coordinated an expert talk entitled "**Challenges in Pharmaceutical Industries**" with Dr. Neha S Arora, Director: Auriga Research, as the expert speaker, organized on 04-JAN-2024, in the SRCP Seminar Hall.
- Keynote speaker at the workshop titled "**Slide to Success: Mastering Microsoft PowerPoint for Effective Presentations**" on 02-JAN-2024, in the SRCP 1st-year classroom, SRCP.
- Coordinated an Expert/Alumnus Talk on "**Pathways to Success: A Seminar on Ground Realities, Interviews, and Placement,**" featuring Ms. Jyotsana Garg, Director of Humaniquee, Mumbai, as the speaker, on 30-DEC-2023, in the SRCP Seminar Hall.
- Coordinated an Expert/Alumnus Talk on "**US-IT/Pharma Recruitment: Challenges and Prospects,**" featuring Mr. Sudheer Singh Tomar, Talent Acquisition Specialist at Global Infotree Solutions, Indore, as the speaker, on 30-DEC-2023, in the SRCP Seminar Hall.
- Keynote speaker at a one-day workshop on "**Profile Optimization and Resume Development using Artificial Intelligence**" on 25-OCT-2023, delivered at the Smart Room SRIIT for B. Tech 1st-year students.
- Keynote speaker at a one-day workshop on "**Profile Optimization and Resume Development using Artificial Intelligence**" on 11-OCT-2023, delivered at the SRCP Seminar Hall for B. Pharm 1st-year students.
- Coordinated an expert talk entitled "**Repurposing Drugs to Rescue Affective and Cognitive Disorders**" on 13-OCT-2023, featuring Dr. Salahuddin Muhammad, Post-doctoral Associate

(Division of Molecular Psychiatry) at Yale University, USA, as the expert speaker, in the SRCP Seminar Hall.

- Coordinated a **National Level Mock Interview Drive** on 15-SEP-2023, targeting B. Pharm 3rd and 4th year students for campus placement in QA/QC and Production domains, at the SRCP Seminar Hall.
- Coordinated an Expert Talk on "**Trends and Challenges in the Pharmaceutical Industry**" by Mr. Pankaj Thakur, Manager (Production) at Abbott Healthcare Limited, Baddi, on 14-AUG-2023, in the SRCP Seminar Hall.
- Coordinated an Expert Talk on "**Tech Transfer & R&D**" by Mr. Anurag Sharma, Senior Team Leader - Technology Transfer (R&D) at Syri Research Pvt Ltd, U.K, on 27-JAN-2023, in the SRCP Seminar Hall.
- Coordinated a workshop on "**High-Performance Thin Layer Chromatography: Method and Applications,**" in association with Anchrom Enterprises Pvt Ltd, featuring Ms. Namrata Bachim as the expert speaker, on 25-APR-2023, at the SRCP Seminar Hall.
- Keynote speaker at the workshop titled "**Challenges and Workflow in Recruitment,**" exclusively for BBA and B. Com students, held on 29-JAN-2023.
- Coordinated a one-hour webinar on the "**Importance of Professional Ready Training in Clinical Research and Pharmacovigilance,**" in association with Clini India, specifically organized for B. Pharm students on 09-JAN-2023.
- Keynote speaker at the workshop titled "**Pharmacovigilance: Understanding Workflow and Challenges,**" exclusively organized for B. Pharm students on 09-JAN-2023.

#### Articles and Book Chapters:

- **(International article, SCI- indexed)** Batra R, Jain V, Sharma P. Adenosine: a partially discovered medicinal agent. *Futur J Pharm Sci.* 2021;7(1):214. Doi: 10.1186/s43094-021-00353-w. E pub 2021 Oct 21. PMID:34697594; PMCID: PMC8529566
- **(National Book chapter)** Batra R, Sharma P and Jain V "Pharmacovigilance: Need, Overview and Challenges Ahead" published in book entitled *Research and Development in Pharmaceutical Science* (ISBN: 978-81-951982-4-5) published by Bhoomi Publications, Maharashtra, India.

- **(National Book chapter) Batra R, Sharma P and Jain V** "Mucormycosis (Black Fungus) Introduction, pathophysiology and its impact on people of Indian subcontinent" published in book entitled Frontiers in Life Science (ISBN: 978-81-951982-1-4) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter) Batra R, Sharma P and Jain V** "Revisiting health care system in the country and means to improve it: Indian Healthcare System in the darkness of CoVID-19 Pandemic" published in book entitled: COVID 19: Impact and Response Volume II (ISBN: 978-81-951982-8-3) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter) Batra R, Solanki H and Jain V,** "Awareness and concerns about CoVID-19" published in book entitled: COVID 19: Impact and Response Volume IV (ISBN: 978-93-91768-02-7) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter) Batra R, Yadav A and Jain V,** Impact of CoVID-19 lockdown on Mankind " published in book entitled: COVID 19: Impact and Response Volume IV (ISBN: 978-93-91768-02-7) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter) Batra R, Singhal A and Jain V,** "Third wave of CoVID-19: expectedness and consequences. " Published in book entitled: COVID 19: Impact and Response Volume IV (ISBN: 978-93-91768-02-7) published by Bhoomi Publications, Maharashtra, India
- **(National Book chapter) Batra R, Gupta R and Jain V,** "Managing oneself during CoVID-19 pandemic " Published in book entitled: COVID 19: Impact and Response Volume IV (ISBN: 978-93-91768-02-7) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter) Singh A and Batra R** "IOT (Internet of Things) based healthcare system: a breakthrough in therapeutics" published in book entitled Research and Development in Pharmaceutical Science Volume III (ISBN: 978-93-91768-47-8) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter) Batra R, Singh A and Jain V** "a brief overview on nanorobots and their applications in Advanced therapeutics" published in book entitled Research and Development in Pharmaceutical Science Volume III (ISBN: 978-93-91768-47-8) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter) Sharma H, Batra R and Jain V** "A brief overview of drug interactions" published in the book entitled Advances in Science and Technology Volume I, (ISBN: 978-93-88901-40-6) published by Bhoomi Publications, Maharashtra, India.

- **(National Book chapter)** Sharma H, Khan T, **Batra R** and Jain V “AI In Treatment of Cancer” published in Advances in Science and Technology Volume III, (ISBN: 978-93-88901-49-9) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter)** Savita S, Sharma H, **Batra R** and Jain V “Pathophysiological Roles of Angiotensin- II” published in Advances in Science and Technology Volume III, (ISBN: 978-93-88901-49-9) published by Bhoomi Publications, Maharashtra, India.
- **(National Book chapter)** Khan T, Sharma H, **Batra R** and Jain V “Exploring 3d Printed Dosage Forms” published in Advances in Science and Technology Volume III, (ISBN: 978-93-88901-49-9) published by Bhoomi Publications, Maharashtra, India.

### Book Published

Batra R, Singh A and Jain V, “I Can I will Land the Job” published by Scientific International Publishing house in 2023, available online at: [https://www.flipkart.com/i-can-will-land-job/p/itm1ecd2179988ba?pid=9789357573740&lid=LSTBOK9789357573740AGWDW5&marktplace=FLIPKART&cmpid=content\\_book\\_8965229628\\_gmc](https://www.flipkart.com/i-can-will-land-job/p/itm1ecd2179988ba?pid=9789357573740&lid=LSTBOK9789357573740AGWDW5&marktplace=FLIPKART&cmpid=content_book_8965229628_gmc)

### Book Manuscript (yet to be published):

Batra R and Singh A “English for Effective Communication: Enhancing Connections and Influence”

### Industrial Exposure:

- 1-day industrial visit at Arbro Pharmaceuticals, Located in Kirti Nagar, Delhi in year 2022
- 1 day industry visit in Teva Pharmaceuticals, Malanpur, in year 2022
- Underwent one-month Industrial training at Elcon drugs and formulations limited, Jaipur (Rajasthan) in year 2014

### Project:

“Marketing Sphere of GlaxoSmithKline from a perspective of potential PMT candidate from Pharmacy field” The study was done as an obligation for the partial fulfillment for the award of degree of M. Pharm (Pharmacology).

### MOUs Established:

- Auriga Research Pvt Ltd with ShriRam College of Pharmacy, Banmore in 2023
- Arbro Pharmaceuticals Pvt Ltd with ShriRam College of Pharmacy, Banmore in 2023



- Humaniquee Training and Placement with ShriRam College of Pharmacy, Banmore in 2024.

### Registration:

Registered to practice Pharmacy Profession u/s 38 of Pharmacy Act 1948 vide registration number 385XX provided by MP PCI.

### Languages:

- English (level: advanced; both writing and speaking)
- Hindi (level: advanced; both writing and speaking)
- Panjabi and Gurmukhi (speaking: intermediate, writing: beginner)

### Interests:

- Surfing internet to explore application of AI
- Public Speaking
- Listening to music
- Training and Managing people

### Personal Dossier:

- Date of Birth: 29/11/1990
- Nationality: Indian
- Gender: Male
- Permanent address: B3 Samadhiya Colony, Tara Ganj, Lashkar, Gwalior M.P

### Declaration:

I hereby declare that all the information provided in this CV is true to the best of my belief and knowledge if any information is found in correct, I will be responsible for the same

Rohit Batra

Place: Gwalior

Date: